



Discounts for members of Panhandle Library Access Network, Inc. PLAN members must contact Ingram to activate this discount.

Discounts:	Trade Hardcover.....	43.0%
	Trade Quality Paperbacks	39.0%
	Mass Market Paperbacks	39.0%
	Library Bindings	15.0%
	Prebound Books	35.0%
	University Press	15.0%
	Short Discounted/Non-Trade Titles	10.0%
	Legal, Reference, Scientific, and Technical Titles	10.0%
	* Spoken Word Audio	5-45.0%
	** DVD/Blu-ray (<i>Discount based on List Price of item</i>):	
	< \$14.99	35.0%
	\$15.00-\$19.99.....	30.0%
	\$20.00 +	25.0%
	Music CDs	5-45.0%
	Video Games	5.0%
	Net Titles	0.0%

* *Ninety to ninety-five percent of all Spoken Word Audio CD is at the 45% discount; however, some Spoken Word Audio is short discounted by the publisher.*

** *Although the majority of Ingram's DVD inventory is eligible for the maximum discounts, some titles receive smaller discounts.*

Continuations and New Title Notifications/Standing Orders:

With Ingram, these special discounts also apply to our Continuations and New Title Notifications/Standing Order Programs. Please visit our website at www.ingramcontent.com/libraries or contact your Ingram Sales Representative (see contact below) for details.

Freight Terms:

Orders will ship with Ingram-paid freight from your primary distribution center. Shipments of 15 or more units from your secondary distribution center will qualify for Ingram-paid freight. Shipments of less than 15 units will be charged a flat \$5.00 shipping fee. Shipping will be via best method, which may include order or account consolidation, shipping schedules or other account setting adjustments to maintain freight costs below 2% of invoice. Ingram does not currently assess any additional fees for shipping. However, given the unpredictable impact of rising oil prices, Ingram reserves the right to assess a fuel surcharge with notice.



Payment Terms:

Payment terms under this offer shall be Net 30 Days. Payment is required for invoices within these terms even when a purchase order has not been completed. Ingram does not invoice for items until they have been shipped.

While other vendors demand payment from invoice date, Ingram's terms are calculated on statement date at the end of each month. With payment due 30 days from statement date, the customer's payment is due an average of 45 days from invoice (30-59 days). Ingram reserves the right to assess a late charge on all past due invoices.

Account Information:

This offer is extended to the public library members of PLAN only. The terms and conditions of this offer do not apply to staff accounts.

Ingram Contact List:

PLAN members have toll-free telephone access to any Ingram point of contact at (800) 937-5300, or you may reach your Senior Sales Representative directly at:

Jamie Cutlip, Senior Sales Representative
(813) 508-6743; Email: jamie.cutlip@ingramcontent.com